

# With Billions in Loans Funded, We Power Your Growth Through Innovative Financing

## Payment Terms and Structure

- Comprehensive 5-25 year product suite and unique 2.49%, 2.99%, and 3.99% interest rates
- Popular SunSaver™ solar loan provides lowest Day 1 payment with value of ownership
- Homeowner first payments due 90 days after installation to provide increased flexibility
- More competitive zero/low fee options
- Multiple re-amortizations for homeowners
- Solar Only PPW: \$7; Solar + Roof PPW: \$10; Solar + Battery PPW: \$11; Solar + Battery + Roof PPW: \$12.50
- Fixed interest rates and no pre-payment penalties
- Can include a full re-roof as a solar add-on

## Orange®: Your All-In-One Tool

### Frictionless Process

Payment Calculator

Spanish

Pre-qualification

Loans, Leases, and HELOC

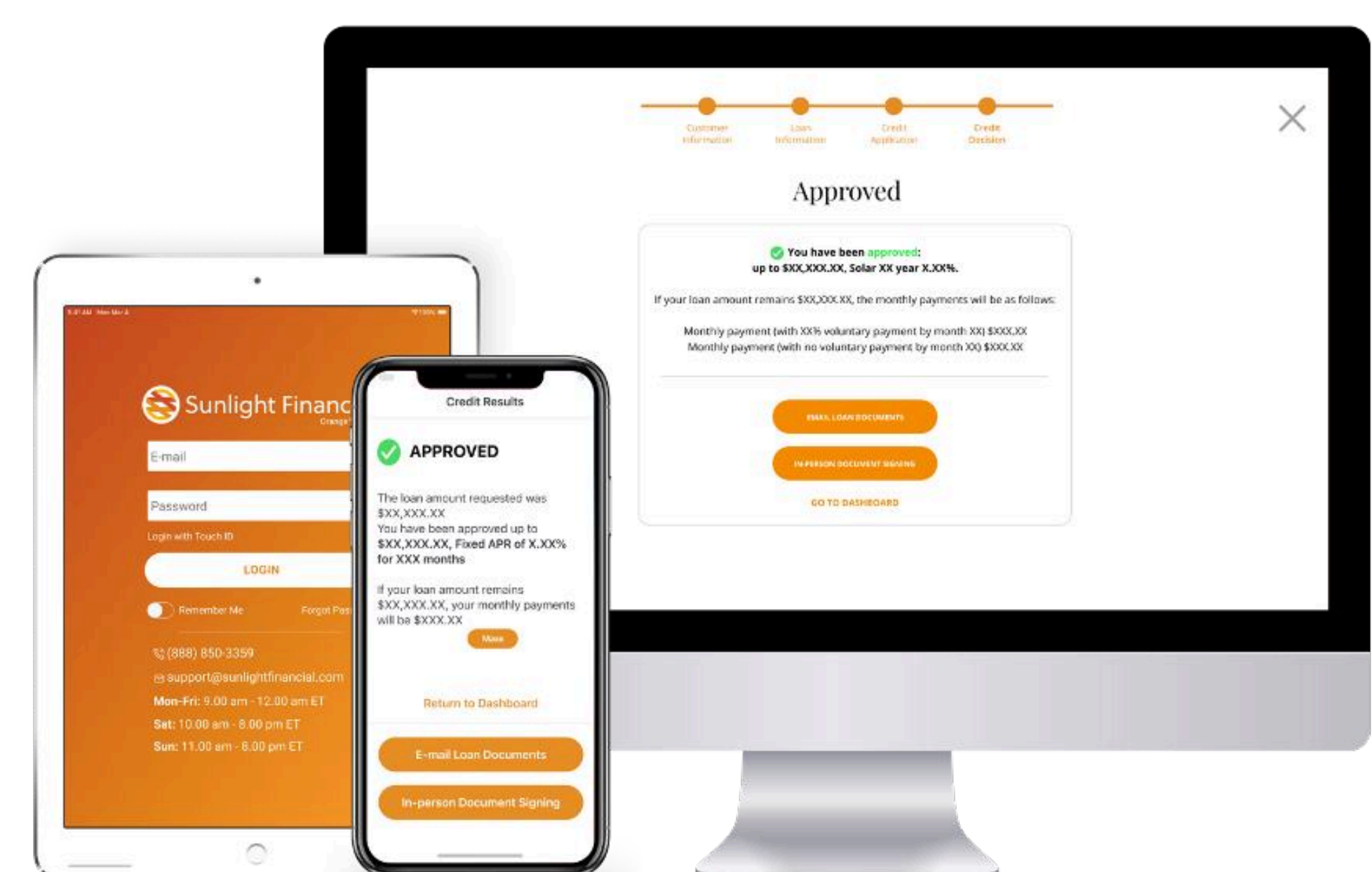
### Business Management

Distributor Partnerships

Pipeline Reporting

Remittance Dashboard

Product Management



The redesigned Orange® portal puts our must-have tools at your fingertips. Available on desktop and mobile.



## Key Features

## Highlights

Proprietary Credit Strategy

- Best in class approval rates

SunSaver™

- Match or beat TPO with the lowest Day 1 payment available
- Full ownership value for energy independence, max tax incentives, and increased home value

Soft Pull Until Install

- Run homeowner's credit without affecting their credit profile until installation
- No impact to homeowner's credit if cancelled

ITIN Processing

- Expand your market by serving homeowners who use ITINs instead of Social Security Numbers

Net Promoter Score (NPS)

- Sunlight's unmatched +86 NPS showcases the exceptional quality of our customer service

Orange® Chat

- Live chat support in Orange®
- Resolve stips, check credit status and ask questions related to your account

Distribution Partnerships

- Reduce cash flow constraints and equipment delays through our distribution partnerships and Direct Pay Program

Software Integrations

- The power of Sunlight adapted to your existing tools and platforms
- Easily run credit through all major proposal companies

Home Improvement

- 5, 10, 12, and 15 year loan options with max approvals up to \$100k, including deferred interest options

SolarPlus

- One cohesive loan for solar and home improvement
- Home improvements, like roofing, windows, and HVAC, can be 49.9% of the loan



**Sales Support**



**Training Resources**



**Rewards Program**